
Never Work Harder Than Your Students

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Than Your Students*

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Never Work Harder Than Your Students and Other Principles of Great Teaching *ASCD*

Some great teachers are born, but most are self-made. And the way to make yourself a great teacher is to learn to think and act like one. In this updated second edition of the best-selling *Never Work Harder Than Your Students*, Robyn R. Jackson reaffirms that every teacher can become a master teacher. The secret is not a specific strategy or technique, nor it is endless hours of prep time. It's developing a master teacher mindset—rigorously applying seven principles to your teaching until they become your automatic response: Start where your students are. Know where your students are going. Expect to get your students there. Support your students along the way. Use feedback to help you and your students get better. Focus on quality rather than quantity. Never work harder than your students. In her conversational and candid style, Jackson explains the mastery principles and how to start using them to guide planning, instruction, assessment, and classroom management. She answers questions, shares stories from her own practice and work with other teachers, and provides all-new, empowering advice on navigating external

evaluation. There's even a self-assessment to help you identify your current levels of mastery and take control of your own practice. Teaching is hard work, and great teaching means doing the right kind of hard work: the kind that pays off. Join tens of thousands of teachers around the world who have embarked on their journeys toward mastery. Discover for yourself the difference that Jackson's principles will make in your classroom and for your students.

Never Work Harder Than Your Students and Other Principles of Great Teaching *ASCD*

Is great teaching a gift that only a few of us are born with, or is it a skill that can be learned? In *Never Work Harder Than Your Students*, Robyn Jackson makes a radical assertion: Any teacher can become a master teacher by developing a master teacher mindset. The master teacher mindset can be achieved by rigorously applying seven principles to your teaching until they become your automatic response to students in the classroom. The more you practice these seven principles, the more you begin to think like a master teacher: 1. Start where your students are. 2. Know where your students are going. 3. Expect to get your students to their goal. 4. Support your students along the way. 5. Use feedback to help you and your students get better. 6. Focus on quality rather than quantity. 7. Never work harder than your students. Using these principles, Jackson shows you how to become a master teacher no matter where you are in your practice. Each chapter provides a detailed explanation of one of the mastery principles, the steps you need to take to apply them to your own practice, and suggestions for how you

can begin practicing the principle in your classroom right away. Jackson offers stories from her own teaching practice, as well as from other teachers she has helped, to show you how each principle works. Teaching is a hard job, but using Jackson's principles will help you and your students reap the rich rewards of that hard work.

Never Work Harder Than Your Students & Other Principles of Great Teaching *ASCD*

Presents advice on how teachers can improve their overall effectiveness through developing supportive relationships with their students.

Fake Work

Why People Are Working Harder than Ever but Accomplishing Less, and How to Fix the Problem *Simon and Schuster*

How many countless working hours have you spent on projects, proposals, paperwork, and meetings that felt useless or were ignored or dismissed? Hard work is not the same as real work. Half of the work we do consumes valuable time without strengthening the short- or long-term survival of the organization. In a word, it's fake. Not only does fake work drain a company's resources without improving its bottom line, it steals conviction, care, and positive morale from employees, and adds the burden of high turnover, communication breakdowns, and cultural patterns of poor productivity. But how can you turn fake work into real work? Internationally renowned business consultants Brent D. Peterson and Gaylan W. Nielson explain how to identify needlessly time-consuming and sometimes difficult tasks (which aren't

always as easy to spot as they seem) and shift your focus toward rewarding work that will achieve results. With more than twenty years of experience, Peterson and Nielson have successfully helped corporations, government agencies, nonprofits, schools, and community groups increase their productivity and retain talented employees by understanding and using their skills on things that actually matter. They illustrate their advice with stories about real world employees who have been trapped by fake work. Fake Work offers solutions that will change the way you view work, including how to recognize fake work and how to get out of it, how (and what) to communicate with your colleagues to eliminate fake work, how to recognize and counteract the personality traits that encourage fake work, and how to close the gap between your company's strategies and the work that needs to be done to reach the results critical to your and your company's survival.

Teaching

It's Harder Than It Looks *Anchor Canada*

A comic and former teacher describes his experiences in the classroom and offers students, teachers, and parents advice on how to survive.

Work Harder Than Yesterday **FITXGRIND**

Build Momentum Toward Achieving Your Goals One Day at a Time with Inspirational Quotes A Daily Journal *Independently Published*

An inspirational quote is on each writing portion of this journal. The journal consists of 7 pages to draw on, 2 pages

for notes, and the rest of the book is for writing. The writing portion consists of two entries which asks what you are committed to achieving for the day. The same question is asked to ensure that you focus on building momentum. You don't need to accomplish everything, you just need to accomplish one task per day. What will you achieve today? You are the hero to your own story. Our goal is to cheer you on as you make your way through life. This journal with a quote on the cover is our first step in cheering you on. Take those chances, attempt the impossible, and don't you ever give up! You are more than your current life circumstances and you can only go up from here! Journaling is a great way to record your progress. You can write down your goals and work your way backward to see how you can achieve the goal. You might even just need some inspiration to help you get started with that story you want to tell, or even create that one hit that will make you a star. Whatever your dream is, you can achieve it through consistent effort! Baby steps add up so please do not get discouraged when you don't see results. Keep going and know that one day you will make it! If you like what you see, please purchase this journal. Once you make it you can look back on your life and tear up as you remember your early stages. You can do this!

Harder Than I Thought

Adventures of a Twenty-first Century Leader *Harvard Business Press*
Today's CEO must be a global leader who also understands that parts of the business must be managed locally. Someone who sets a strategic vision, though industry and technology disruptions will surely threaten that

vision. Someone who must live in the future to go to the future, while continuously creating economic and social value. Not an easy task. *Harder Than I Thought* is a fictional narrative that puts this increasingly complex job in context—by enabling you to walk alongside Jim Barton, the new CEO of Santa Monica Aerospace, as he steps into the role. Barton's story, developed in consultation with seasoned, real-life CEOs, contains crucial lessons for all leaders hoping to master the new skills required to move into the C-suite.

All Groan Up

Searching for Self, Faith, and a Freaking Job! *Zondervan*

All Groan Up: Searching for Self, Faith, and A Freaking Job! is the story of the GenY/Millennial generation told through the individual story of author Paul Angone. It's a story of struggle, hope, failure, and doubts in the twilight zone of growing up and being grown, connecting with his twentysomething post-college audience with raw honesty, humor, and hope.

More Is More

How the Best Companies Go Farther and Work Harder to Create Knock-Your-Socks-Off Customer Experiences *Routledge*

"Less is more" may be good advice for many efforts, but it is terrible advice when it comes to customer experience. Brands that want to stay relevant must apply more energy, focus, and resources to creating knock-your-socks-off customer experiences than they ever did before. Companies that embrace a "more is more" philosophy work harder and go further to ensure that their

customers have a positive experience: they do this through customer-focused strategies and leadership, via operations, policies, and procedures that consider how the customer will fare in every scenario. Customer experience guru Blake Morgan walks you through the D.O.M.O.R.E. concepts that set businesses up for success by emphasizing the importance of relationships. Companies that do more: Design something special Offer a strong employee experience Modernize with technology Obsess over the customer Reward responsibility and accountability Embrace disruption and innovation More Is More offers practical advice for building or improving customer experience that you can apply immediately at your own organization. Time is of the essence: your customers are not willing to wait for you to get the customer experience right. Outlining the key areas you need to address immediately, More Is More will help you weather external changes, remain relevant, and thrive in today's ever-changing business landscape.

The Jungle *Youcanprint*

The Jungle is a 1906 novel written by the American journalist and novelist Upton Sinclair (1878-1968). Sinclair wrote the novel to portray the lives of immigrants in the United States in Chicago and similar industrialized cities. Many readers were most concerned with his exposure of health violations and unsanitary practices in the American meatpacking industry during the early 20th century, based on an investigation he did for a socialist newspaper. The book depicts working class poverty, the lack of social supports, harsh and unpleasant living and working conditions, and a hopelessness among

many workers. These elements are contrasted with the deeply rooted corruption of people in power. A review by the writer Jack London called it, "the Uncle Tom's Cabin of wage slavery." Sinclair was considered a muckraker, or journalist who exposed corruption in government and business. He first published the novel in serial form in 1905 in the Socialist newspaper, *Appeal to Reason*, between February 25, 1905, and November 4, 1905. In 1904, Sinclair had spent seven weeks gathering information while working incognito in the meatpacking plants of the Chicago stockyards for the newspaper. It was published as a book on February 26, 1906 by Doubleday and in a subscribers' edition.

Nobody Cares... Work Harder *Createspace Independent Publishing Platform*

Nobody Cares... Work Harder

Everything Harder Than Everyone Else

Why Some of Us Push Ourselves to Extremes *Apollo Publishers*

A no-holds-barred, gonzo dive into the world of extreme behavior; from abstinence to ego, punishment to curiosity, obsession to reinvention, acclaimed journalist Jenny Valentish uncovers what drives those who push the limits of endurance. What do extreme eaters, MMA fighters, ultra-marathon runners, and BDSM practitioners have in common? What drives some people to push their bodies and minds to the brink, putting everything on the line to test the bounds of their capacity? When Jenny Valentish worked through her own addictions, she became fascinated by extremes in their

myriad and unexpected manifestations. In the darkly funny, brash, and irresistible *Everything Harder Than Everyone Else*, Valentish immerses herself in the lives of sex workers, body builders, and dedicated fighters and finds that many of the people she encounters have overcome addictions and trauma to find release and community where the stakes are at their highest. Harnessing a journalistic approach that's equal parts brazenly curious and remarkably compassionate, Valentish finds herself neck-deep in her own investigation, embroiling herself in the world of competitive Muay Thai fighting and in the dark chambers of a BDSM dungeon. At every turn she stares unflinchingly into the darker corners of culture that polite society ignores and repudiates, asking readers and herself, how far are you willing to go?

Eat Yourself Fit

Make Your Workout Work Harder *Gill & Macmillan Ltd*

The No1 best-selling author is back with over 100 recipes and tips to help you hit peak performance! Following the success of her debut release, *Eat Yourself Beautiful*, Rosanna Davison is back to help you get fighting fit fast! With over 100 powerful recipes to complement and enhance your fitness routine and sample diet and exercise plans as well as mental tips and tricks to keep you motivated and build long-term healthy habits that stick, *Eat Yourself Fit* has everything you need to look and feel your very best. Recipes are designed to give options that are muscle-building, mood-enhancing, sleep-enhancing, calorie-controlled or antioxidant-rich, depending on your fitness goals, and include rawnola parfait with raspberry

and vanilla coconut whip, omega-3 gingerbread energy bars, coconut chickpea, spinach and sun-dried tomato stew, skinny cauliflower tabbouleh and treats such as pecan pie truffles.

Grit

The Power of Passion and Perseverance *Simon and Schuster*

In this instant New York Times bestseller, Angela Duckworth shows anyone striving to succeed that the secret to outstanding achievement is not talent, but a special blend of passion and persistence she calls "grit." "Inspiration for non-geniuses everywhere" (People). The daughter of a scientist who frequently noted her lack of "genius," Angela Duckworth is now a celebrated researcher and professor. It was her early eye-opening stints in teaching, business consulting, and neuroscience that led to her hypothesis about what really drives success: not genius, but a unique combination of passion and long-term perseverance. In *Grit*, she takes us into the field to visit cadets struggling through their first days at West Point, teachers working in some of the toughest schools, and young finalists in the National Spelling Bee. She also mines fascinating insights from history and shows what can be gleaned from modern experiments in peak performance. Finally, she shares what she's learned from interviewing dozens of high achievers—from JP Morgan CEO Jamie Dimon to New Yorker cartoon editor Bob Mankoff to Seattle Seahawks Coach Pete Carroll. "Duckworth's ideas about the cultivation of tenacity have clearly changed some lives for the better" (The New York Times Book Review). Among *Grit's* most valuable insights: any effort you make ultimately

counts twice toward your goal; grit can be learned, regardless of IQ or circumstances; when it comes to child-rearing, neither a warm embrace nor high standards will work by themselves; how to trigger lifelong interest; the magic of the Hard Thing Rule; and so much more. Winningly personal, insightful, and even life-changing, *Grit* is a book about what goes through your head when you fall down, and how that—not talent or luck—makes all the difference. This is “a fascinating tour of the psychological research on success” (The Wall Street Journal).

Crazy Love

Overwhelmed by a Relentless God *David C Cook*

Revised & Updated Edition! God is love. Crazy, relentless, all-powerful love. Have you ever wondered if we're missing it? It's crazy, if you think about it. The God of the universe—the Creator of nitrogen and pine needles, galaxies and E-minor—loves us with a radical, unconditional, self-sacrificing love. And what is our typical response? We go to church, sing songs, and try not to cuss. Whether you've verbalized it yet or not, we all know something's wrong. Does something deep inside your heart long to break free from the status quo? Are you hungry for an authentic faith that addresses the problems of our world with tangible, even radical, solutions? God is calling you to a passionate love relationship with Himself. Because the answer to religious complacency isn't working harder at a list of do's and don'ts—it's falling in love with God. And once you encounter His love, as Francis describes it, you will never be the same. Because when you're wildly in love with someone, it changes everything. Learn

more about *Crazy Love* at www.crazylovebook.com.

The Harder You Work, the Luckier You Get

An Entrepreneur's Memoir *Simon & Schuster*

Joe Ricketts, founder of TD Ameritrade, shares the epic inside story of how a working-class kid from the Nebraska prairie took on Wall Street's clubby brokerage business, busted it open, and walked away a billionaire. Joe Ricketts always had the gift of seeing what others missed. The son of a house builder, he started life as a part-time janitor, but by the age of thirty-three he saw the chance to challenge the big brokerage firms by offering Americans an inexpensive way to take control of their own stock trading. Nowadays, we take for granted that Main Street is playing right there on Wall Street, but Ricketts made that happen. His company, begun with \$12,500 borrowed from friends and family, took off like a rocket thanks to an early embrace of digital technology and irreverent marketing. But Ameritrade also faced a series of near-disasters: the SEC almost shut him down; his partners tried to force him out because of his relentless risk-taking; penny brokers swindled the company; the crash of 1989 nearly cost him everything; and he was almost shut down again when a customer committed massive fraud. By the time of the dot-com bust, he had proven that his strategy based on frontier values could survive just about anything. *The Harder You Work, The Luckier You Get* offers a view inside Joe Ricketts' mind, giving readers a visceral understanding of how entrepreneurs think and act differently from the rest of us—how they see the horizon where we

just see a spreadsheet. As unvarnished as the prairie he comes from, Ricketts also talks honestly about his shortcomings as a manager, the career sacrifices his wife made for his business, the complexity of being a father, and the pain of splitting with his mentor and of his brother's death from AIDS. Overcoming these and other challenges, he built a company now worth \$30 billion. A must-read for anyone who's ever dreamed of starting their own business, *The Harder You Work, The Luckier You Get* is the ultimate only-in-America story.

It Ends with Us

A Novel *Pocket Books*

In this "brave and heartbreaking novel that digs its claws into you and doesn't let go, long after you've finished it" (Anna Todd, New York Times bestselling author) from the #1 New York Times bestselling author of *All Your Perfects*, a workaholic with a too-good-to-be-true romance can't stop thinking about her first love. Lily hasn't always had it easy, but that's never stopped her from working hard for the life she wants. She's come a long way from the small town where she grew up—she graduated from college, moved to Boston, and started her own business. And when she feels a spark with a gorgeous neurosurgeon named Ryle Kincaid, everything in Lily's life seems too good to be true. Ryle is assertive, stubborn, maybe even a little arrogant. He's also sensitive, brilliant, and has a total soft spot for Lily. And the way he looks in scrubs certainly doesn't hurt. Lily can't get him out of her head. But Ryle's complete aversion to relationships is disturbing. Even as Lily finds herself becoming the exception to his "no

dating" rule, she can't help but wonder what made him that way in the first place. As questions about her new relationship overwhelm her, so do thoughts of Atlas Corrigan—her first love and a link to the past she left behind. He was her kindred spirit, her protector. When Atlas suddenly reappears, everything Lily has built with Ryle is threatened. An honest, evocative, and tender novel, *It Ends with Us* is "a glorious and touching read, a forever keeper. The kind of book that gets handed down" (USA TODAY).

The Trouble with Passion

How Searching for Fulfillment at Work Fosters Inequality *Univ of California Press*

Probing the ominous side of career advice to "follow your passion," this data-driven study explains how the passion principle fails us and perpetuates inequality by class, gender, and race; and it suggests how we can reconfigure our relationships to paid work. "Follow your passion" is a popular mantra for career decision-making in the United States. Passion-seeking seems like a promising path for avoiding the potential drudgery of a life of paid work, but this "passion principle"—seductive as it is—does not universally translate. *The Trouble with Passion* reveals the significant downside of the passion principle: the concept helps culturally legitimize and reproduce an exploited, overworked white-collar labor force and broadly serves to reinforce class, race, and gender segregation and inequality. Grounding her investigation in the paradoxical tensions between capitalism's demand for ideal workers and our cultural expectations for self-expression, sociologist Erin A. Cech

draws on interviews that follow students from college into the workforce, surveys of US workers, and experimental data to explain why the passion principle is such an attractive, if deceptive, career decision-making mantra, particularly for the college educated. Passion-seeking presumes middle-class safety nets and springboards and penalizes first-generation and working-class young adults who seek passion without them. The ripple effects of this mantra undermine the promise of college as a tool for social and economic mobility. The passion principle also feeds into a culture of overwork, encouraging white-collar workers to tolerate precarious employment and gladly sacrifice time, money, and leisure for work they are passionate about. And potential employers covet, but won't compensate, passion among job applicants. This book asks, What does it take to center passion in career decisions? Who gets ahead and who gets left behind by passion-seeking? *The Trouble with Passion* calls for citizens, educators, college administrators, and industry leaders to reconsider how we think about good jobs and, by extension, good lives.

The War Room Binder

The Hard Work Myth

WORKING HARDER IS FAILING YOU
Entrepreneurs are working harder than ever, with almost half working 50 hours a week or more, swapping quality time with our families for long hours in our offices. The problem is, it isn't working. Despite the sacrifices, less than a third of businesses started today will survive long enough to see their 10th birthday. In *The Hard Work Myth*, you'll discover why working harder is a waste of time and learn the simple but high impact

techniques used by some of the world's most successful entrepreneurs to achieve more, without working harder. About the author: Barnaby Lashbrooke is on a mission to destroy the myth that working hard is the key to success. Why? Barnaby has built two multi-million dollar businesses, with more than \$32 million in total sales, all whilst working less than 35 hours per week and he believes if he can to it, you can too.

The Power of Presence

Unlock Your Potential to Influence and Engage Others *AMACOM*

When some people speak, everyone listens. When they need commitment to projects, others jump on board. They just seem to have that indescribable "presence"--a subtle magnetic field around them wherever they go that signals authority and authenticity and attracts disciples with ease. Wouldn't it be incredible if doors opened as effortlessly for you? How amazing would it be if you could command the room like they do? You don't have to wonder; you can make it happen! Everyone, regardless of position or personality, can strengthen their presence. *The Power of Presence* shows how. The key is to cultivate the communication aptitude, mental attitude, and unique leadership style needed to connect with and motivate others. Filled with strategies, exercises, and personal stories from years spent coaching leaders, communications expert Kristi Hedges explains how to:

- Build relationships based on trust
- Rid yourself of limiting behaviors
- Embody the values you are trying to convey
- Explore how others see you and correct misperceptions
- Communicate in way that inspire
- And more

Everyone recognizes a

commanding presence when they see it, and soon they'll see it in you!

Bullshit Jobs

A Theory *Simon & Schuster*

From bestselling writer David Graeber—"a master of opening up thought and stimulating debate" (Slate)—a powerful argument against the rise of meaningless, unfulfilling jobs...and their consequences. Does your job make a meaningful contribution to the world? In the spring of 2013, David Graeber asked this question in a playful, provocative essay titled "On the Phenomenon of Bullshit Jobs." It went viral. After one million online views in seventeen different languages, people all over the world are still debating the answer. There are hordes of people—HR consultants, communication coordinators, telemarketing researchers, corporate lawyers—whose jobs are useless, and, tragically, they know it. These people are caught in bullshit jobs. Graeber explores one of society's most vexing and deeply felt concerns, indicting among other villains a particular strain of finance capitalism that betrays ideals shared by thinkers ranging from Keynes to Lincoln. "Clever and charismatic" (The New Yorker), *Bullshit Jobs* gives individuals, corporations, and societies permission to undergo a shift in values, placing creative and caring work at the center of our culture. This book is for everyone who wants to turn their vocation back into an avocation and "a thought-provoking examination of our working lives" (Financial Times).

Adventures in Teacher Leadership

Pathways, Strategies, and

Inspiration for Every Teacher *ASCD*

Have you ever imagined yourself as a teacher leader but weren't quite sure whether you really had—or could develop—the necessary skills? Have you wondered what the first steps toward becoming a teacher leader might be, what kinds of approaches work best, and how you could overcome the inevitable challenges that come with leading your colleagues on a journey toward improvement as professionals? Authors Rebecca Mieliwocki (California and National Teacher of the Year for 2012) and Joseph Fatheree (Illinois Teacher of the Year for 2007) answer these questions and more in this engaging guide to becoming a successful teacher leader. Organized around five key tools—communication, collaboration, professional development, data, and advocacy—the book covers every aspect of what is involved in taking on leadership responsibilities. Firsthand accounts of the authors' experiences and those of more than a dozen other State Teachers of the Year describe the various pathways to leadership, strategies for success, and pitfalls to avoid. These teacher voices add powerful credibility to the research on teacher leadership and show how leaders can not only improve their schools and districts but also influence state and national policies and practices. Both informative and inspiring, *Adventures in Teacher Leadership* invites others to expand their professional reach, empower the profession of teaching, and, ultimately, make a big difference in the lives of students everywhere. This book is a copublication of ASCD and NNSTOY.

Think Again

The Power of Knowing What You Don't Know *Penguin*

#1 New York Times Bestseller “THIS. This is the right book for right now. Yes, learning requires focus. But, unlearning and relearning requires much more—it requires choosing courage over comfort. In *Think Again*, Adam Grant weaves together research and storytelling to help us build the intellectual and emotional muscle we need to stay curious enough about the world to actually change it. I’ve never felt so hopeful about what I don’t know.” —Brené Brown, Ph.D., #1 New York Times bestselling author of *Dare to Lead* The bestselling author of *Give and Take* and *Originals* examines the critical art of rethinking: learning to question your opinions and open other people's minds, which can position you for excellence at work and wisdom in life Intelligence is usually seen as the ability to think and learn, but in a rapidly changing world, there's another set of cognitive skills that might matter more: the ability to rethink and unlearn. In our daily lives, too many of us favor the comfort of conviction over the discomfort of doubt. We listen to opinions that make us feel good, instead of ideas that make us think hard. We see disagreement as a threat to our egos, rather than an opportunity to learn. We surround ourselves with people who agree with our conclusions, when we should be gravitating toward those who challenge our thought process. The result is that our beliefs get brittle long before our bones. We think too much like preachers defending our sacred beliefs, prosecutors proving the other side wrong, and politicians campaigning for approval--and too little like scientists searching for truth. Intelligence is no cure, and it can even be a curse: being

good at thinking can make us worse at rethinking. The brighter we are, the blinder to our own limitations we can become. Organizational psychologist Adam Grant is an expert on opening other people's minds--and our own. As Wharton's top-rated professor and the bestselling author of *Originals* and *Give and Take*, he makes it one of his guiding principles to argue like he's right but listen like he's wrong. With bold ideas and rigorous evidence, he investigates how we can embrace the joy of being wrong, bring nuance to charged conversations, and build schools, workplaces, and communities of lifelong learners. You'll learn how an international debate champion wins arguments, a Black musician persuades white supremacists to abandon hate, a vaccine whisperer convinces concerned parents to immunize their children, and Adam has coaxed Yankees fans to root for the Red Sox. *Think Again* reveals that we don't have to believe everything we think or internalize everything we feel. It's an invitation to let go of views that are no longer serving us well and prize mental flexibility over foolish consistency. If knowledge is power, knowing what we don't know is wisdom.

Hustle Harder, Hustle Smarter *HarperCollins*

NEW YORK TIMES BESTSELLER For the first time, Curtis “50 Cent” Jackson opens up about his amazing comeback—from tragic personal loss to thriving businessman and cable’s highest-paid executive—in this unique self-help guide, his first since his blockbuster New York Times bestseller *The 50th Law*. In his early twenties Curtis Jackson, known as 50 Cent rose to the heights of fame and power in the cutthroat music business. A decade ago

the multi-platinum selling rap artist decided to pivot. His ability to adapt to change was demonstrated when he became the executive producer and star of *Power*, a high-octane, gripping crime drama centered around a drug kingpin's family. The series quickly became "appointment" television, leading to Jackson inking a four-year, \$150 million contract with the Starz network—the most lucrative deal in premium cable history. Now, in his most personal book, Jackson shakes up the self-help category with his unique, cutting-edge lessons and hard-earned advice on embracing change. Where *The 50th Law* tells readers "fear nothing and you shall succeed," *Hustle Harder, Hustle Smarter* builds on this message, combining it with Jackson's street smarts and hard-learned corporate savvy to help readers successfully achieve their own comeback—and to learn to flow with the changes that disrupt their own lives.

Never Underestimate Your Teachers

Instructional Leadership for Excellence in Every Classroom ASCD

Any teacher can be a master teacher. So says Robyn R. Jackson, author of the best-selling *Never Work Harder Than Your Students* and *Other Principles of Great Teaching*. In this book for school leaders, Jackson presents a new model for understanding teaching as a combination of skill and will and explains the best ways to support individual teachers' ongoing professional development. Here, you'll learn how to meet your teachers where they are and help every one of them—from the raw novice to the savvy veteran, from the initiative-weary to the change-challenged to the already outstanding—develop the mindset and

habits of master teachers. Real-life examples, practical tools, and strategies for managing time and energy demands will help you build your leadership capacity as you raise the level of instructional excellence throughout your school. To move your school forward, you must move the people in it. If you want a master teacher every classroom, you must commit to helping every teacher be a master teacher. That work begins here.

Animal Farm *Diamond Pocket Books Pvt Ltd*

George Orwell was a much-respected English novelist, who wrote some of the finest pieces in literary criticism, fiction. Orwell's work is known for its simplicity and wit. He wrote with smartness on subjects such as anti-fascism, democratic socialism etc. His best works include "ANIMAL FARM". It's an allegorical novella. It got published in August 1945. The fiction based on Farm animals, the author has named them too. Such as Major (a majestic-looking pig), 3-dogs (Bluebell, Jessie, and Pincher), many hens, pigeons, ducklings, sheeps and cows. Two horses, Boxer and Clover. Amongst them, Major is their leader. He wanted to speak on "the nature of life on this earth" and "How any animal is now living". The author has nicely elaborated through these Characters about the animals' misery and slavery. Animals complain that despite their hard labour, why then do they continue in the miserable condition? They also complain about human beings that they use to steal nearly the whole of their produce. Their main enemy is - Man. So, remove Man from the scene and the root cause of hunger and overwork will be abolished for ever. The book narrates about the agony of ill-

treated farm animals. Then what decision they take and how this Animal Farm born, everything has become very interesting. The ultimate satire on fascism. A must-read book. □A Wise, Compassionate, and Illuminating Fable for our Times□ THE NEW YORK TIMES □Orwell's Satire is Amply Broad, Cleverly Conceived, and Delightfully Written□ SAN FRANCISCO CHRONICLE □Absolutely First-Rate... Comparable to Voltaire and Swift□ THE NEW YORKER

Page Fright

Tools, Tricks, and Fetishes of Famous Writers *Douglas Gibson Books*

A witty round-up of writers' habits that includes all the big names, such as Dickens, Flaubert, Tolstoy, Hemingway. At public events readers always ask writers how they write. The process fascinates them. Now they have a very witty book that ranges around the world and throughout history to answer their questions. All the great writers are here — Dickens, dashing off his work; Henry James dictating it; Flaubert shouting each word aloud in the garden; Hemingway at work in cafés with his pencil. But pencil or pen, trusty typewriter or computer, they all have their advocates. Not to mention the writers who can only keep the words flowing by writing naked, or while walking or listening to music — and generally obeying the most bizarre superstitions. On Shakespeare's works: "Fantastic. And it was all done with a feather!" — Sam Goldwyn "I write nude, seated on a thick towel, and perhaps with a second towel around me." — Paul West "I've never heard of anyone getting plumber's block, or traffic cop's block." — Allan Gurganus "I'm a drinker with a writing problem." — Brendan

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The Meritocracy Trap

How America's Foundational Myth Feeds Inequality, Dismantles the Middle Class, and Devours the Elite *Penguin*

A revolutionary new argument from eminent Yale Law professor Daniel Markovits attacking the false promise of meritocracy. It is an axiom of American life that advantage should be earned through ability and effort. Even as the country divides itself at every turn, the meritocratic ideal — that social and economic rewards should follow achievement rather than breeding — reigns supreme. Both Democrats and Republicans insistently repeat meritocratic notions. Meritocracy cuts to the heart of who we are. It sustains the American dream. But what if, both up and down the social ladder, meritocracy is a sham? Today, meritocracy has become exactly what it was conceived to resist: a mechanism for the concentration and dynastic transmission of wealth and privilege across generations. Upward mobility has become a fantasy, and the embattled middle classes are now more likely to sink into the working poor than to rise into the professional elite. At the same time, meritocracy now ensnares even those who manage to claw their way to the top, requiring rich adults to work with crushing intensity, exploiting their expensive educations in order to extract a return. All this is not the result of deviations or retreats from meritocracy but rather stems directly from meritocracy's successes. This is the radical argument that Daniel Markovits prosecutes with rare force. Markovits is well placed to expose the sham of

meritocracy. Having spent his life at elite universities, he knows from the inside the corrosive system we are trapped within. Markovits also knows that, if we understand that meritocratic inequality produces near-universal harm, we can cure it. When *The Meritocracy Trap* reveals the inner workings of the meritocratic machine, it also illuminates the first steps outward, towards a new world that might once again afford dignity and prosperity to the American people.

From Strength to Strength

Finding Success, Happiness, and Deep Purpose in the Second Half of Life *Penguin*

The roadmap for finding purpose, meaning, and success as we age, from bestselling author, Harvard professor, and the Atlantic's happiness columnist Arthur Brooks. Many of us assume that the more successful we are, the less susceptible we become to the sense of professional and social irrelevance that often accompanies aging. But the truth is, the greater our achievements and our attachment to them, the more we notice our decline, and the more painful it is when it occurs. What can we do, starting now, to make our older years a time of happiness, purpose, and yes, success? At the height of his career at the age of 50, Arthur Brooks embarked on a seven-year journey to discover how to transform his future from one of disappointment over waning abilities into an opportunity for progress. *From Strength to Strength* is the result, a practical roadmap for the rest of your life. Drawing on social science, philosophy, biography, theology, and eastern wisdom, as well as dozens of interviews with everyday men and

women, Brooks shows us that true life success is well within our reach. By refocusing on certain priorities and habits that anyone can learn, such as deep wisdom, detachment from empty rewards, connection and service to others, and spiritual progress, we can set ourselves up for increased happiness. Read this book and you, too, can go from strength to strength.

The Definitive Guide to Instructional Coaching

Seven Factors for Success *ASCD*

Even under ideal conditions, teaching is tough work. Facing unrelenting pressure from administrators and parents and caught in a race against time to improve student outcomes, educators can easily become discouraged (or worse, burn out completely) without a robust coaching system in place to support them. For more than 20 years, perfecting such a system has been the paramount objective of best-selling author and coaching guru Jim Knight and his team of researchers at the Instructional Coaching Group (ICG). In *The Definitive Guide to Instructional Coaching*, Knight offers a blueprint for establishing, administering, and assessing an instructional coaching program laser-focused on every educator's ultimate goal: the academic success of students. Organized around ICG's seven "Success Factors" for great instructional coaching, this book offers *

- An in-depth guide to the Impact Cycle, ICG's research-based and field-tested model for coaching teachers through issues that matter most to them; *
- Detailed guidance on how to create a "playbook" of instructional strategies to share with collaborating teachers—and how to model those strategies under different conditions; *
- Practical advice on

preparing for and engaging in substantive, reflective, and teacher-centered coaching conversations; * Best practices for gathering, analyzing, and responding to data for improved teaching and learning; and * Real-life anecdotes and testimonies from educators and coaches who have reaped the benefits of the Impact Cycle in a diverse array of schools. In addition, each chapter of the book contains a learning map to help orient you and a list of valuable additional resources to complement the text. Whether you're new to coaching or well versed in the practice, *The Definitive Guide to Instructional Coaching* will no doubt prove a cornerstone of your coaching library for years to come.

The PD Curator

How to Design Peer-to-Peer Professional Learning That Elevates Teachers and Teaching *ASCD*

One of the best ways to learn how to be a better teacher is by watching, listening to, and experimenting with the practices of great teachers, including those in your own school. The PD Curator is about how professional learning experiences can become more inclusive, participatory, cohesive, and effective—and about the role teachers and leaders can play in creating those experiences. That role isn't so much administrative as it is curatorial. Just as art curators can legitimize artists by including their work in a gallery or exhibit, PD curators have the power to legitimize the work of an array of teachers. They help create immersive intellectual, emotional, and social experiences—all while caring for the professionals and the profession. In this book, Lauren Porosoff explains how PD curators

- * Structure teachers'

schedules to make time for in-house professional learning. * Select content and create a process for how people interact with it. * Fit the often disparate pieces together into a meaningful whole. * Discover whether the event has been successful. The practical tools and protocols in each chapter will help you plan professional learning that taps into the expertise and interests of a diverse staff. Canned sessions that don't connect with teachers' actual needs will be a thing of the past. Instead, you'll discover ways to support teachers in sharing ideas and trying out new practices that advance student learning. In doing so, you'll empower teachers and students alike.

C.R.A.F.T. Conversations for Teacher Growth

How to Build Bridges and Cultivate Expertise *ASCD*

Conversations between administrators and teachers take place every day, for many reasons, but what can we do to elevate them so that they lead to better professional relationships, more effective school leaders and teachers, and improved learning for students? C.R.A.F.T. Conversations for Teacher Growth offers the answer, demonstrating how exchanges that are clear, realistic, appropriate, flexible, and timely can be transformational. The authors explain how C.R.A.F.T. conversations support leaders' efforts in four "cornerstone" areas: Building Capacity, Invoking Change, Promoting Collaboration, and Prioritizing Celebration. With this foundation in place, they offer explicit guidance for developing the skills necessary to move through all components of a C.R.A.F.T. conversation: planning, opening, engaging, closing,

reflecting, and following up. Extended vignettes featuring administrators and teachers bring each component to life, illustrating how focused efforts on improving how we communicate and build relationships can help schools achieve their goals and become places where adults—and students—thrive.

The Way of Integrity

Finding the Path to Your True Self *Penguin*

OPRAH'S BOOK CLUB PICK A NEW YORK TIMES BESTSELLER "A roadmap on the journey to truth and authenticity... [The Way of Integrity] is filled with aha moments and practical exercises that can guide us as we seek enlightenment." —Oprah Winfrey Bestselling author, life coach, and sociologist Martha Beck explains why "integrity"—needed now more than ever in these tumultuous times—is the key to a meaningful and joyful life As Martha Beck says in her book, "Integrity is the cure for psychological suffering. Period." In *The Way of Integrity*, Beck presents a four-stage process that anyone can use to find integrity, and with it, a sense of purpose, emotional healing, and a life free of mental suffering. Much of what plagues us—people pleasing, staying in stale relationships, negative habits—all point to what happens when we are out of touch with what truly makes us feel whole. Inspired by *The Divine Comedy*, Beck uses Dante's classic hero's journey as a framework to break down the process of attaining personal integrity into small, manageable steps. She shows how to read our internal signals that lead us towards our true path, and to recognize what we actually yearn for versus what our culture sells us. With techniques tested on hundreds of her

clients, Beck brings her expertise as a social scientist, life coach and human being to help readers to uncover what integrity looks like in their own lives. She takes us on a spiritual adventure that not only will change the direction of our lives, but also bring us to a place of genuine happiness.

Stop Leading, Start Building!

Turn Your School into a Success Story with the People and Resources You Already Have ASCD

You are a school administrator—a principal or maybe a district leader. You're doing everything "right"—poring over data, trying new strategies, launching annual initiatives, bringing in outside trainers. So why do the outcomes you seek still seem so far away? The problem isn't you; it's that you were trained in school leadership, and school leadership just isn't up to the challenge. Each year, Robyn R. Jackson helps thousands of administrators stop wasting time and energy on flawed leadership approaches that succeed only with the right staff, students, parents, budget, and boss. As they have discovered, it's possible to transform your school with the people and resources you already have. The secret? Stop leading and start building! In this book, you'll learn to use Jackson's breakthrough Buildership Model™ to escape the "school improvement hamster wheel" and finally create the school your students and teachers deserve. The work involves a handful of simple shifts in how you approach . . . • Purpose: Instead of chasing tiny gains or the "next new thing" every year, you'll establish and use an ambitious vision, mission, and set of core values to galvanize your staff, keep everyone

focused, and create true accountability for achieving your goals. • People: You'll discover new ways to help every teacher grow one level in one domain in one year or less and, ultimately, develop high levels of both will and skill. • Pathway: Instead of trying to tackle every problem at once, you'll identify the biggest obstacle standing in your way right now and figure out exactly how to remove it once and for all. • Plan: You'll learn a new process for solution implementation that is iterative, cyclical, and capable of powering both short-term wins and ongoing transformation, year over year. When you stop leading and start building, you let go of the idea that you need to work harder to make your school "work better." You no longer settle for incremental improvement when what you really want is dramatic change and better learning outcomes for all. It's time to make the shift from leadership to buildership. Get ready to turn your school into a success story.

How to Do the Work

Recognize Your Patterns, Heal from Your Past, and Create Your Self *HarperCollins*

#1 NEW YORK TIMES BESTSELLER · INSTANT INTERNATIONAL BESTSELLER
From Dr. Nicole LePera, creator of "the holistic psychologist"—the online phenomenon with more than two million Instagram followers—comes a revolutionary approach to healing that harnesses the power of the self to produce lasting change. As a clinical psychologist, Dr. Nicole LePera often found herself frustrated by the limitations of traditional psychotherapy. Wanting more for her patients—and for herself—she began a journey to develop a united philosophy of mental, physical

and spiritual wellness that equips people with the interdisciplinary tools necessary to heal themselves. After experiencing the life-changing results herself, she began to share what she'd learned with others—and soon "The Holistic Psychologist" was born. Now, Dr. LePera is ready to share her much-requested protocol with the world. In *How to Do the Work*, she offers both a manifesto for SelfHealing as well as an essential guide to creating a more vibrant, authentic, and joyful life. Drawing on the latest research from a diversity of scientific fields and healing modalities, Dr. LePera helps us recognize how adverse experiences and trauma in childhood live with us, resulting in whole body dysfunction—activating harmful stress responses that keep us stuck engaging in patterns of codependency, emotional immaturity, and trauma bonds. Unless addressed, these self-sabotaging behaviors can quickly become cyclical, leaving people feeling unhappy, unfulfilled, and unwell. In *How to Do the Work*, Dr. LePera offers readers the support and tools that will allow them to break free from destructive behaviors to reclaim and recreate their lives. Nothing short of a paradigm shift, this is a celebration of empowerment that will forever change the way we approach mental wellness and self-care.

The Peter Principle

Why Things Always Go Wrong

In a hierarchy, every employee rises to the level of their own incompetence. This simple maxim, defined by this classic book over 40 years ago, has become a beacon of truth in the world of work. From the civil service to multinational companies to hospital management, it explains why things constantly go

wrong: promotion up a hierarchy inevitably leads to over-promotion and incompetence. Through barbed anecdotes and wry humour the authors define the problem and show how anyone, whether at the top or bottom of the career ladder, can avoid its pitfalls. Or, indeed, avoid promotion entirely!

Relentless

From Good to Great to Unstoppable

Simon and Schuster

An award-winning trainer draws on experience with such top athletes as Michael Jordan, Kobe Bryant and Ken Griffey, Jr. to explain how to tap dark competitive reflexes in order to succeed regardless of circumstances, explaining the importance of finding internal resources and harnessing the power of personal fears and instincts.

Uncomfortable Conversations with a Black Man *Flatiron Books: An Oprah Book*

INSTANT NEW YORK TIMES BESTSELLER

An urgent primer on race and racism, from the host of the viral hit video series “Uncomfortable Conversations with a Black Man” “You cannot fix a problem you do not know you have.” So begins Emmanuel Acho in his essential guide to the truths Americans need to know to address the systemic racism that has recently electrified protests in all fifty states. “There is a fix,” Acho says. “But in order to access it, we’re going to have to have some uncomfortable conversations.” In *Uncomfortable Conversations With a Black Man*, Acho takes on all the questions, large and small, insensitive and taboo, many white Americans are afraid to ask—yet which all Americans need the answers to, now more than ever. With the same open-

hearted generosity that has made his video series a phenomenon, Acho explains the vital core of such fraught concepts as white privilege, cultural appropriation, and “reverse racism.” In his own words, he provides a space of compassion and understanding in a discussion that can lack both. He asks only for the reader’s curiosity—but along the way, he will galvanize all of us to join the antiracist fight.

The eCoaching Continuum for Educators

Using Technology to Enrich Professional Development and Improve Student Outcomes *ASCD*

In this book, eCoaching pioneer Marcia Rock draws on best-practice research and decades of experience to offer a blueprint for professional development that maximizes teacher and student growth. The *eCoaching Continuum for Educators* provides teachers, administrators, and other school professionals a step-by-step guide to the four connected, coordinated components of technology-enabled professional development: (1) studying theory and practice to build knowledge of specific content and pedagogy; (2) observing theory and practice to aid in the transfer of new knowledge to classroom practice; (3) one-on-one coaching to give teachers the feedback they need to improve classroom practice; and (4) group coaching to build capacity for identifying and solving problems of professional practice. Rock offers a practical approach for putting professional development where it can do the most good—in the classroom. You’ll learn Why technology is so well suited for authentic, job-embedded professional development How to cultivate a culture

in which the eCoaching continuum can have the greatest impact Which technologies are the most useful for carrying out eCoaching in a variety of settings How to capture and evaluate the impact of eCoaching on teachers and students The eCoaching Continuum for

Educators integrates best practice in coaching for professional development with a detailed account of how teachers and other school professionals can use today's technologies to improve their practice and ensure their students are fully engaged and learning.