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Chapter 14 **Introducing Professor Jochen Wirtz**

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He is an author or co-author of over ten books, including Services Marketing – People, Technology, Strategy (World Scientific, 8th edition, 2015), co-authored with Professor Lovelock, which has become one of the world’s leading services marketing text book that has been translated and adapted for over 26 countries and regions, and with sales of some 800,000 copies.

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Christopher Lovelock, one of the pioneers of services marketing, is an adjunct professor at the Yale School of Management, where he teaches an MBA services marketing course. As principal of Lovelock Associates, he consults and gives seminars and workshops for managers around the world, with a focus on managing the customer experience and planning service marketing strategy.

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Jochen Wirtz has worked in the field of services for more than 18 years, and holds a Ph.D. in services marketing from the London Business School. He is a tenured associate professor at the National University of Singapore, where he teaches services marketing in executive, MBA, and undergraduate programs and is co-director of the dual degree UCLA – NUS Executive MBA Program.

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