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Michelle Vazzana is the CEO and a founding partner at Vantage Point Performance, a leading global sales management training and development firm. She is co-author of Cracking the Sales Management Code: The Secrets to Measuring and Managing Sales Performance.

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Jason Jordan Jason is a recognized expert in the domain of business-to-business sales. He teaches sales management at the University of Virginia’s Darden Graduate School of Business. He is the author of the best seller ‘Cracking the Sales Management Code’.

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