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# Greatest Trick The Devil

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### By Grant Cardone The Closers

A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. I assure you this will be the BEST most current information you have ever read or l

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### The 10 Reasons Closers Fail : Grant Cardone Blog Post

What is the #1 reason you aren't closing your customers? You don't close deals because you don't ask. You don't set it up and you don't ask. #1. Tell them your intention. Your intention is to close, so let them know it! This is about setting the mood. #2. Tell them there are only 2 [...]

#### **Why You're Not Closing | Grant Cardone TV**

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Grant Cardone is the bestselling author of The 10X Rule and If You're Not First, You're Last as well as a sales trainer, speaker, and entrepreneur who has worked in real estate and the auto industry. Grant Cardone is a real estate mogul who built his \$1.8 Billion portfolio of multifamily properties from scratch.

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Grant Cardone: 10 Reasons Closers Fail. Posted on October 23, 2020 October 18, 2020 Author CardoneSolutions Leave a comment. Grant Cardone: 10 Reasons Closers Fail. There are multiple reasons why deals don't go through and most of it will have a lot to do with communication, negotiation, and the decision process.

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Grant Cardone: 10 Reasons Closers Fail There are multiple reasons why deals don't go through and most of it will have a lot to do with communication, negotiation, and the decision process. If the communication in the sales cycle does not go well, then both parties can feel like they are not getting the deal done, which is exactly what will wind up happening.

#### **Grant Cardone: 10 Reasons Closers Fail by Cardone ...**

I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. Over 126 of the GREATEST closes you will ever hear - how to use them, when to use t ... Grant Cardone TV. Free Ebooks. CARDONE ENTERPRISES. 18909 NE 29th Ave Aventura, FL 33180 Toll-Free: 800-368-5771 Office: +1 310-777-0255

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A great closer will have more closes than the customer has objections, stalls and reasons not to close. That's why I have over 100 closes in The Closer's Survival Guide. 3. Persist Until You Close In the 20 Rules of Closing a Deal, I talk about always asking one more time. This is what separates the closers from the sellers.

#### **5 Techniques to Become a Master Closer - Grant Cardone ...**

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