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Jeffrey F. Rayport is Chairman and Founder of Marketplace LLC, a subsidiary of Monitor Group. Bernard J. Jaworski is Vice-Chairman of Marketplace LLC and heads its Monitor Executive Development business unit.

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Jeffrey F. Rayport is an academic, author, consultant, and founder and chairman of Marketplace LLC, a strategic advisory practice that works with leading companies to reinvent how they interact with and relate to customers.

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Jeffrey currently serves on the Faculty of the Harvard Business School in the Entrepreneurial Management Unit, where he

teaches in both MBA and Executive Education programs. He taught the first ever e-commerce class at Harvard in 2000 and coined the term “viral marketing”.